

# MANATRON

May 2007

Dear Tipton County Auditor:

Attached is a schedule outlining your current inventory of software and/or hardware support and maintenance with pricing to be included in your upcoming budget planning activities. **(This is not an invoice.)**

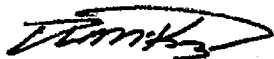
At Manatron, we are pleased to provide these ongoing support services to you. As the leading provider of property software and services, we understand the importance of timely support in helping you run a successful operation. While the costs of building, deploying and supporting software solutions continue to grow faster than many other sectors, we strive to maintain the correct balance between price increases and service levels and to provide the best value for all of our clients. You can be confident knowing that as a provider of such a critical solution, Manatron is managing the business to ensure we remain a strong, stable company. This communication is part of that process.

The schedule itemizes the products, prices and coverage period, along with the billing date of the next invoice. If changes are in order, or if you prefer an alternate coverage date to coincide with your fiscal year for budgeting purposes, please contact Barbara Fitzgerald as soon as possible at 269-567-2900 x169. Cancellations require a 30-day written notification.

In addition to your estimated 2008 support rates, the estimated costs for the legislative changes due to 50 IAC 23 will be **\$8,795**. We are working hard to deliver the new compliant software in 2008 so all Manatron clients will be able to concentrate on their core job functions. This one-time amount will be billed to you on January 1, 2008.

Thank you again for your continued business and support. We will strive to invest wisely and to continuously improve our service to you.

Sincerely,



Bill McKinzie  
President

Enclosure